

## COMMENT AND REVIEW to the REQUEST FOR PROPOSAL (RFP) #052725 Entitled

## **Restroom and Shower Facility Solutions**

The following advertisement was placed April 8, 2025 and April 15, 2025 in *USA Today* and *The Oklahoman,* and April 8, 2025 on the Sourcewell website <a href="www.sourcewell-mn.gov">www.sourcewell-mn.gov</a>, Sourcewell Procurement Portal <a href="https://proportal.sourcewell-mn.gov">https://proportal.sourcewell-mn.gov</a>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter <a href="www.nyscr.ny.gov">www.nyscr.ny.gov</a>, April 9, 2025 in Oregon's *Daily Journal of Commerce, Deseret News, Salt Lake Tribune*, and South Carolina's *The State*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Restroom and Shower Facilities Solutions to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 27, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

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10180046 Manitoba Ltd	Imperial Industries, Inc.
3 Gen Pressure Washing LLC	Iron Creek Construction LLC
8540527 Canada Inc	Janisource Enterprises LLC
Advertising Specialties	Jets Cleaning Company LLC
Ameke Enterprises	John W. Gasparini, Inc
America Cleaning Solutions, Inc.	Kings Harmony Ventures LLC
Awesomely Affordable Cleaning Co, LLC	Longevity Acrylics Inc
Big-Eye Security Inc.	Madden Fabrication
Bishop Clean Care, Inc.	Marsden Services
Bishop Sanitation, Inc.	Mid Illinois Mechanical, Inc
Bruce Kreofsky and Sons Incorporated	Mobile Modular Management Corp
Canadian Linen and Uniform Service	MRC Inc

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Carolina Rental Group, Inc.	Northwest Cascade Inc
Category Development	North City Cleaning LLC
Cognowiz LLC	OCS Construction Services, Inc.
ConstructConnect	OneSource Facility Services, Inc.
Construction Industry Center	Orkin Canada Corporation
Coral Canada Wide	Panel Built, Inc.
CXT Inc	Preferred Electric, LLC
Dan Enterprises Team, LLC	Professional Service Industries, Inc.
Davis Mechanical Systems, Inc.	Public Restroom Company
Deployed Resources, LLC	Public Security Agency
Disaster Recovery Services LLC, a Division of	Regina Construction Association
Specialty Program Group LLC	
DJC Oregon Project Center	Reset Renovation Partners
Dream Ranch LLC	Revival Plumbing Solutions LLC
E. Berkowitz & Co., Inc. (SSU)	Robinson Supply
Echo 1 Emergency Logistics Inc	Romtec, Inc.
Enterprises Urben Blu Inc.	Sadler Services and Consulting, LLC
Environmental Earth Wise, Inc.	Salas Painting and Restoration LLC
ERB Co.	SBI Modular Ltd
Exeloo Corporation	Securitas Technology
Firsttrans LLC	SMS Power Train and Hardware
Galaxy Engineering Services LLC	Staples
GardaWorld Federal Services, LLC	Super Save Group of Companies
Garner Environmental Services, Inc.	The Bird Espresso Systems, LLC
Golden Empire Concrete Products Inc., dba	The PlanIT Room
StructureCast	
Granberg-Hess LLC	The Plumbing Shop, Inc, dba Quick Action
	Management Group, Inc.
Habitat Systems Inc	Tiles in Style DBA Taza Supplies LLC
Hanscomb Limited	Universal Building Contractors
Henderson Contracting Company Inc.	US Eco Products Corporation
Henson Robinson Company	USA Up Star
Hero Facility Services, LLC	VRCA
Illinois Plumbing and Heating Supply Co.	W Business Solutions, LLC dba Transblue
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All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on May 27, 2025, at 4:30 pm CT. Proposals were received from the following:

8540527 Canada Inc
CXT Inc
Davis Mechanical Systems, Inc.
Enterprises Urben Blu Inc.
Exeloo Corporation
GardaWorld Federal Services, LLC
Golden Empire Concrete Products Inc., dba StructureCast

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Mobile Modular Management Corp Public Restroom Company Romtec, Inc. The Portland Loo USA Up Star

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst Ben James, Procurement Analyst II Ashley Powers, Procurement Analyst I David Gonzalez, Procurement Analyst I

## The findings of the Proposal Evaluation Committee are summarized as follows:

CXT, Inc., traces its roots all the way back to 1902 with L.B. Foster Company in Titusville, Pennsylvania. CXT has 3 plants across the United States: Nampa, ID, Hillsboro, TX, and Waverly, WV. They will be serving the United States and Canada. Buildings are shipped ready-to-use; they just need to be offloaded and set up at the site. The entire setup process is handled by CXT-trained and authorized installers. They are offering a substantial discount off of list price for their buildings and can customize the units to meet end users' needs.

Mobile Modular Management Corporation, along with Portable Storage are divisions of McGrath RentCorp, which has been in business for more than 45 years. They offer portable bathroom trailers and shower trailers along with many other customizations and options. They also offer a sales and service for this contract across the United States with regional offices in many states. Mobile Modular is offering a competitive price list with many options to satisfy the needs of Sourcewell participating agencies.

Public Restroom Company is a designer, builder, and installation firm of prefabricated restrooms and related buildings. Some of their features offer vandal resistant solutions and magnetic time clock controls of doors. Partnering with a national third-party engineering firm, they offer discounts on their base model prices and a significant warranty package on structural, parts, and fixtures. All of their solutions are ADA-compliant and Public Restroom Company has the technology to track foot traffic and the usage of public bathrooms to determine cleaning and inventorying.

Romtec, Inc., has been family owned and operated since 1979 when they manufactured a simple, yet innovative polyethylene toilet riser that is still used in waterless restrooms today. They are currently servicing the United States by offering a variety of restroom structures and accessories, utility buildings, and combination buildings. They also offer delivery and installation services for a turnkey solution. Romtec offers competitive pricing discounts and volume-based discounts to Sourcewell participating entities.

For these reasons, the following awards of Sourcewell RFP# 042225 are recommended:

CXT Inc. 052725-CXT

Mobile Modular Management Corp. 052725-MMR

Public Restroom Company 052725-PRM

Romtec, Inc. 052725-RMT

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Ginger Line, MPA, NIGP-CPP, CPPB Senior Procurement Analyst

-DocuSigned by: Ben Drimes -- 10F9A1507AD74D7...

Ben James, Procurement Analyst II

Ashley Powers Ashley Powers, Procurement Analyst I

-Signed by: Dania Gonzalez -52EA41E2FB42499...

David Gonzalez, Procurement Analyst I

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## STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #052725 for Restroom and Shower Facility Solutions.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
- 2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
- 3. The awards listed were made based on the results of the competitive solicitation process.
- 4. The awards listed were ratified by the Sourcewell Board of Directors on August 19, 2025.

-Signed by:

Jeremy Schwartz

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP

Sourcewell Chief Procurement Officer